



## The 12 Toughest Job Interview Questions and How to Answer Them

1. **Q: Tell me about yourself.**  
A: Respond in a way that assures the interviewer that you are well adjusted, stable and positive.
2. **Q: What can you do for us?**  
A: Stick to facts and figures. Point to past accomplishments or forecast future capabilities.
3. **Q: What are your strengths?**  
A: Tailor your answer to meet the needs of the employer.
4. **Q: What are your limitations?**  
A: Think about transforming your answer and the question into a strength.
5. **Q: What do you want?**  
A: Be prepared to respond with answers that reveal a desire to do the kind of work the position requires.
6. **Q: What do you see yourself doing in five years?**  
A: Focus on your skills as they would relate to the company.
7. **Q: What is your reason for seeking this position? What was wrong with your last job/present job?**  
A: Never criticize your last boss or any previous employee; it will cost you.
8. **Q: What are your hobbies?**  
A: Think action! Don't establish a perception of passiveness.
9. **Q: How would you handle [some realistic problem situation]?**  
A: Emphasize that you would seek out facts, look at precedents, and use your knowledge and experience to make a decision and act.
10. **Q: What would you like to know about us?**  
A: Always ask some intelligent questions. This may be what makes the final impression.
11. **Q: Why have you been unemployed for so long?**  
A: Long periods of unemployment are suspect. Be prepared with an answer that focuses on the present and what you have to offer.
12. **Q: Do you think you are overqualified for this job?**  
A: Suggest that this firm is a better opportunity and that you have potential to become even more valuable to them. Just reassure them that you are not planning to leave prematurely.

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